

# TONY'S VIEW - Work Wanted & Offered

## Input to your Strategy for Adapting to Challenges

Feel free to pass on to friends and clients wanting independent economic commentary

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[www.tonyalexander.nz/publications](http://www.tonyalexander.nz/publications)

### My Aim

To help Kiwis make better decisions for their businesses, investments, home purchases, and people by writing about the economy in an easy to understand manner.

## Work Offered

On an experimental basis to see how things go over a few weeks, I am accepting ads for free from employers offering work. If you are seeking staff, write your ad in 100 words including contact details and email to me. I will run the ads for two weeks. Email [tony@tonyalexander.nz](mailto:tony@tonyalexander.nz)

### New ads

#### Broker Support – Part Time 20 - 25hrs per week

#### WFH

Are you interested in supporting Kiwis to get their financial future sorted? adviceHQ is looking for someone to support new and existing clients with their mortgages. This includes assisting the Director with client onboarding, file preparation, lender liaison, loan maintenance, CRM management and much more. Ideally you have banking or financial services experience and enjoy flexible working hours. Please send a brief CV to [david.green@advicehq.co.nz](mailto:david.green@advicehq.co.nz)

#### Business Consultant

#### NZ wide

Well established Business Consulting company have an exciting role for a professional go-getter. Our business is quickly expanding due to businesses needing help in the current environment. We're looking for a consultant to work with accounting firms, selling, assisting and training them in our Business Consulting System.

We'll provide you with all of the Business Consulting training on our system. You'll need to bring passion, motivation and some professional business experience. Accounting experience is not a requirement.

This role is commission only, with the potential for impressive earning and establishment of a team for the right person.

Please email [careers@thextonarmstrong.co.nz](mailto:careers@thextonarmstrong.co.nz) for more information and to submit an application.

#### Commercial Insurance Broker

#### Ashburton

We are seeking an insurance broker to join a well-established firm in Ashburton. This is an opportunity for a great professional career and lifestyle in Mid Canterbury. It is a salaried position, with bonuses. This would suit a self-motivated person with excellent communication skills who may have had previous insurance experience, or who has transferable skills from other client service industries (i.e. finance or tourism background) and needs a change of career due to Covid. If you are great with people, organised, goal-driven and positive, please send a letter and cv to:

[peter.mcauliffe@rothbury.co.nz](mailto:peter.mcauliffe@rothbury.co.nz)

or phone 021 2888 303 for more detail.

#### Part-time Management Accountant

#### Dunedin

Ideally with a CA qualification. 25 hours a week, additional hours when busy.

Specific tasks

- Production of monthly management accounts, reports
- Profitability analysis
- Stock management
- Manage budget, cash flow
- Manage debtors/creditors
- Pricing and product costings

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- Board reporting
  - Process improvement
- Skills
- Chartered accountant or technician trained
  - Advance Xero
  - Experience in managing foreign currency and understanding of importing preferred
  - Advance proficiency Microsoft Office
  - Ability to pick up new systems and find improvements in current ones
  - Ability to review and make improvements to processes and procedures
- Contact Gerald Davies [gerald@superior.net.nz](mailto:gerald@superior.net.nz) 021 225 8811

### **Town Planner**

### **Waikato**

At CKL we're looking for our next superstar as we experience continued strong growth in the Waikato development market. No minimum or maximum number of years' experience required, simply a good team player with a good attitude. A fantastic team and work culture is guaranteed, as is a broad range of work opportunities. Contact Andrew Wood, [andrew.wood@ckl.co.nz](mailto:andrew.wood@ckl.co.nz) 0221880831.

### **Loan Writer**

### **Auckland**

Working with the largest aggregator in the industry and many accolades to his name, this broker has built a strong support team and secured a solid share of the Auckland mortgage market. A rare opportunity has come up for an experienced lending candidate to join the team and assist with submitting mortgage applications. The ideally candidate will have plenty of current mortgage experience, preferably with either a variety of lenders or supporting another broker. In return you will be provided with a competitive remuneration package, flexible working environment and genuine career opportunities to progress to advisor and earn additional commission. Contact Adam Witherick on 0212809379 or [adam.w@franklinsmithgroup.co.nz](mailto:adam.w@franklinsmithgroup.co.nz)

### **Accounts Assistant**

### **Auckland**

Barfoot & Thompson is NZ's largest privately owned Real Estate company, wholly family-owned after more than 95 years. Located in Central Auckland, our Support Centre is looking for an Accounts Assistant to join our Accounting team. The primary responsibility of the role is to reconcile the Property Management Trust accounts on a daily basis and respond to any branch queries in an effective manner. You will be working within a busy and dynamic Accounting team, where there is plenty of support available and significant opportunity for growth, development and gaining more responsibility. Interested applicants, can contact Ally Huang our Company Accountant on 09 307-5528 or email [ahuang@barfoot.co.nz](mailto:ahuang@barfoot.co.nz)

### **Sales Admin Assistant role**

### **Auckland**

We are a reasonably new company that is experiencing good growth. Vertu Equipment Ltd is the newly appointed New Zealand exclusive dealer for SANY Global excavators and roading equipment. We stand behind SANY, China's number one excavator manufacturer, providing a range of excavators and heavy machineries with best quality and services to New Zealand. Our business is experiencing significant growth and we are therefore looking for a full-time Sales and Administration Assistant to be based at our head office in Ellerslie/Panmure.

The Sales and Administration Assistant will report to our National Sales Manager and will be responsible for discovering and pursuing new sales prospects, administration of the sales database and negotiating deals while maintaining client satisfaction and representing the Vertu brand. Ultimately, you'll help us meet and surpass business expectations and contribute to the company's rapid, yet sustainable growth. If the above sounds like you please send through your CV and short Cover Letter/Email summary to [jonathon@vertuequipment.co.nz](mailto:jonathon@vertuequipment.co.nz)

### Flooring Consultant & Project Manager

### South Waikato

Due to ever increasing market share growth, Van Dyks Flooring Xtra is seeking a highly effective Flooring Consultant & Project Manager to join our great Putaruru team. Our showroom is open five & a half days – Monday to Friday & Saturday mornings. This is a full time permanent role and so will include every third Saturday 9am to 1pm. Remuneration will be relative to productivity - we want you to be very successful!

Key responsibilities include:

- Assisting our clients in our showroom with the selection of flooring
- Preparing pricing for each client
- Project management for each client
- Post installation follow up & customer care
- Overseeing showroom presentation

Contact [richard@vandyks.co.nz](mailto:richard@vandyks.co.nz)

### Last week's ads

#### Business Consultant

#### Auckland

NZHL West Auckland is after a self-starter to write business and help more people in the Auckland region into financial freedom. This is a flexible and autonomous financial services role (home loans and insurance) that will reward you for what you put in. NZHL New Business Consultants are commission only contractors in full control of their earnings potential.

About You

You will be a sharp hunter with an extensive network of current and future homeowners/insurance leads in the Auckland region. You can identify and grow the unlimited potential of a commissioned sales role. You have a determination to succeed, a passion for helping people and a willingness to learn and adapt to a fast-changing technological and regulatory environment.

If you like the sound of creating your own future and helping others do the same please send a cover letter and your cv to: [andrew.maehl@nzhl.co.nz](mailto:andrew.maehl@nzhl.co.nz)

#### Fashion Sales Rep

#### Auckland

A rare job opening! A leading fashion accessories brand in Auckland is on the hunt for a wholesale sales rep. There is an opportunity for a positive and energised Sales Rep with a love of fashion to join our team. Based at our Auckland head office and also traveling on the road, we are flexible on hours with either full or part-time considered for the right candidate. If you have experience in fashion, cosmetic or luxury goods, we invite you to apply. Contact Donna: [exquisartsales@gmail.com](mailto:exquisartsales@gmail.com) for more information.

#### Financial Adviser

#### Auckland

During the lockdowns there were few professions that were classed as "Essential Services". Financial Advisers were one of them. We are essential to individuals and families in tough times.

Asset wise, established 1987, has helped thousands of customers with Financial Advice services including KiwiSaver, Mortgages & Personal Risk insurance.

Full training, mentoring, administration back-up and all the essentials needed to succeed are provided.

Commission-based, no cap on income, Advisers have earned six figure incomes in their first year. After initial training you can work from home, or from our comfortable office in Ellerslie Village.

Send CV to [bill@assetwise.nz](mailto:bill@assetwise.nz)

#### Construction Manager

#### Wellington

I own a home renovation franchise business based in Wellington. I am seeking a Construction Manager to join our small but busy team. Key tasks:

- manage all onsite aspects of active home renovation projects.
- drive and deliver these projects effectively and efficiently.

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- communicate well with the team, the onsite tradies and the homeowners.

Key personal attributes of the successful applicant:

- being a Good Person who can fit in well with our small team, look after our homeowners and get on well with our tradesmen.
- have onsite experience and trade qualifications (ideally an LBP builder but not necessarily).
- have a driver's licence.

Remuneration package would include vehicle and phone. Role available from early January 2021.

Contact Dan Williams on 0212083428 or at [dan.williams@refresh.co.nz](mailto:dan.williams@refresh.co.nz)

### **Freelance Technical Writer**

We are looking for a technical writer to produce quality content including blogs, product pages, lead generating content and brochures. You'll need to write for audiences with different levels of technical ability and prior knowledge. A proven track record in technical writing in the automotive industry is ideal.

We are looking for two to three pieces of content per week.

Send us a portfolio of work showcasing your storytelling expertise including a range of writing samples to demonstrate that you're confident working in different tones and styles.

Send your expression of interest to [marketing@smartrv.co.nz](mailto:marketing@smartrv.co.nz)

### **Night Shift Supervisor for aluminium fabrication factory                      Wanganui**

Night Shift (10pm to 6.30am – Sunday to Thursday nights). 40-45 hours per week (full-time).

Provide leadership and motivation, and to manage factory staff of nine.

To ensure the scheduled jobs flows smoothly through the factory and performance KPIs are met.

Provide good communication to, and among factory staff.

Identify and deal with staffing issues on the shift and liaising with other shift supervisors, and the Aluminium Manager.

Ensure quality control checks, Kanban reordering, housekeeping, and regular equipment maintenance is performed as needed.

Be a leader in Health & Safety

Apply to: [simon@parkwooddoors.co.nz](mailto:simon@parkwooddoors.co.nz) Ph:0800 10 10 28

### **Aluminium powder coater - evening shift    Wanganui**

This is a full-time role 40 hours/week min. Afternoon Shift (2pm to 10.30pm – Monday to Friday).

Job includes selecting and weighing powder, powder coating aluminium doors according to written instructions, transporting doors to the oven for curing and onto cooling racks

A high standard of cleaning is required to maintain our high powder coating standards. Full PPE provided.

Must be able to recognize and fix defects and adapt to new systems.

Gun and booth maintenance may be required as well as lifting powder (up to 20kgs).

Be part of a successful team going places.

Apply to: [simon@parkwooddoors.co.nz](mailto:simon@parkwooddoors.co.nz) Ph:0800 10 10 28

### Work Wanted

If you've just been laid off because of Covid-19 and want to advertise your availability for permanent employment, send me your 100 words, including how someone may contact you and your location. Each ad will run for four weeks. Good luck. [tony@tonyalexander.nz](mailto:tony@tonyalexander.nz)

Note, I am not offering to run ads for anyone running or setting up a business and looking for customers, or anyone not a Kiwi.

### New ads from August 27

#### **Business Development Manager/Sales Manager**

**Auckland but can relocate**

I am a NZ Sales and Marketing Professional with deep experience in growing and establishing market leadership. My strengths include identifying opportunities, creating Innovative strategies and Inspiring the team to deliver on these. I have achieved Product Market Leadership from launch in new products to the market. At the same time growing Market Share in mature product offerings. I place importance in Service delivery and value added support to all product offerings. I am interested in building Market Leadership in your business in my next role.

Kevin Anderson [kevianderson@gmail.com](mailto:kevianderson@gmail.com) 0273732593 [linkedin.com/in/kevin-anderson-2a465325](https://www.linkedin.com/in/kevin-anderson-2a465325)

#### **Accounts Payable/Accounts Receivable/Payroll**

**Auckland**

A Highly experienced Accounts Person available immediately - Full time/Fixed Term/Contract. Sole charge or working as part of a team.

Eight years' experience in Payables. Handled end to end Accounts Payable in both manual as well as paperless environment. This involved international payments, reconciliations, answering queries, solving issues and troubleshooting. Payment of staff expenses using software Concur as well as manual processing. Ten years of experience in Credit Control and Accounts Receivable.

Payroll for Australia and New Zealand Staff for five years.

Worked on various ERP Systems including SAP.

Contact: Dexter Britto

Email: [Dexter.britto@xtra.co.nz](mailto:Dexter.britto@xtra.co.nz)

Mobile: 0064277032979

#### **Reception / Front of house Role**

**Auckland**

I am an experienced professional and have had over 6 years of setting up and organizing day to day running of a busy Auckland office client centre, I have also had over 10 years front of house hospitality experience. I take pride in ensuring that customers are greeted warmly on the phone or face-to-face as this position is often the first touch point of a client's relation with an organization. I have managed all aspects of client centre billing including quotes and coding supplier invoices.

I am reliable and have good problem-solving abilities and can work under pressure. If you are looking for a responsible employee who will do her utmost to add value to your business in a customer focused manner, then please contact me.

Martina Terry Ph: 027 6945535 E: [mjterry1@gmail.com](mailto:mjterry1@gmail.com)

#### **Business Analyst**

**Auckland**

Adaptable and capable Business Analyst with broad experience across a wide range of industries, including Logistics, Construction, Insurance & Govt agencies, in roles involving Information Systems, Digital Transformation, Security and Services. Interested in roles outside the box and giving me the opportunity to help you and to also make a real difference. Contact: [sheree.clements@gmail.com](mailto:sheree.clements@gmail.com) | 021506275 | <https://www.linkedin.com/in/sheree-clements-a875487/>

#### **Communications Specialist**

I'm a Communications Specialist with over 15 years' experience producing a wide variety of written content for organisations in the private and public sectors, including external and internal communications. (I was made redundant from my PR role with Les Mills in May). I'm well versed in producing content for digital and print channels. In an ideal world my next role would be 30 hours per week - to help strike a good balance between my professional life and being a Mum! Happy to consider project communications work. Thank you in advance for any opportunities you can offer. Please email [beck.lay@gmail.com](mailto:beck.lay@gmail.com) or see Beck Lay on LinkedIn.

### New ads from August 20

#### **CEO/GM/Change Manager**

#### **Auckland but can relocate**

A senior manager/leader with many years' experience in Corporates (mainly building supply and Agriculture); owning a company and working on start-ups/new product development. Very experienced at leading change in businesses facing challenging times.

Will consider part time/full time/fixed term contracts or project-based projects. Also, happy to act as a mentor and/or consultant working with the directors and senior managers. If you would like some help please get in touch and we can discuss if I am the right person to assist.

[hamish.aitken@icloud.com](mailto:hamish.aitken@icloud.com)

<https://www.linkedin.com/in/hamish-aitken-9265347/>

#### **International Airline Captain seeks change of Industry**

#### **Auckland**

I'm mid-forties, fit, healthy, enthusiastic, and wanting to work again. With two decades of decision-making experience in high consequence environments, continuous training, and an ability to engage with anyone, I think I can add real value to your business. My greatest satisfactions have come from leading my crews. I'm happy to learn the ropes at the entry level and show my worth over time. My favourite saying is 'The harder I work, the luckier I get'.

Please email [boeing2388@gmail.com](mailto:boeing2388@gmail.com)

#### **Ex-Banker/Relationship Manager**

#### **Christchurch**

Based in Christchurch, 3 years of consumer lending experience, over 10 years of sales, account and relationship management. My key strength is building long trusted relationships with clients, problem-solving, a track record in delivering tailored solutions and integrity in my delivery. I'm easy going, relate well to people, love to work and drive for results. Looking to start a new chapter and a new challenge.

Contact Kareem Hanna - 0272563404.

### New ads from August 13

#### **Test Analyst/Business Analyst**

#### **Auckland**

I am a keen Test Analyst with an interest in Business Analysis.

I graduated university with a BSc in Computer Science in 2018 and I have been working as a Test Analyst for the past year and a half in a fully SaaS, Agile Scrum environment. I was Scrum Master in my team for the last six months and approach work with an analytical and team-orientated mind.

I currently have my IIBA ECBA certification and am working toward my ISTQB certification.

Please contact me on 02102220913 or [jasclancy42@gmail.com](mailto:jasclancy42@gmail.com) if you would like to hear more.

### New ads from August 6

#### **GM/CEO/COO role**

#### **Auckland**

Happy for contract, part time or full-time work. A seasoned manager with many years' experience in both hands-on country management roles and international positions with key skills in growing businesses and returning poor performing businesses back to profitability.

An excellent track record characterised by a decisive and strong up-front leadership style with a total commitment to follow through and achievement of targets.

Please let me know if you have a role I could be considered for. Thanks

Contact via email [ianfulton3@gmail.com](mailto:ianfulton3@gmail.com)

#### **Operations Manager**

#### **Auckland / Relocation**

Richard is an accomplished professional Manager with 20 years' experience in manufacturing and production environments, ranging from Printing, FMCG, Animal nutrition, Pharmaceuticals, and Packaging industries across the UK, Australia, and New Zealand.

His focus is on Business strategy, Plant efficiency, People management, Process improvements, and IT production system research & implementation. He is a driver of continuous improvements and has experience in inventory control processes. Richard has also worked in other parts of the business at Board level, including HR, Business leadership, and strategy planning.

Richard is available immediately



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Mob:021807526

Email: [richard.gallantree@gmail.com](mailto:richard.gallantree@gmail.com)

LinkedIn: <https://www.linkedin.com/in/richard-gallantree-70663a28/>

### New ads from July 30

#### **Ex banking/legal professional**

#### **Waikato**

(with sales and business development experience)

Relocating to Waikato from Auckland. I have 5 years of Commercial Banking and 2.5 years of legal experience. Past experience in managing relationships, sales, account management and problem-solving. Optimistic and future focused professional - adaptable to any environment. Currently upskilling in policy and agribusiness. Areas of interest: Agri-Business – Banking – Business Development – Territory Manager.

I look forward to hearing from you if you have any business opportunity or recommendations please.

Caroline B

0274266422

#### **IT Senior Systems Engineer**

#### **Auckland**

I am a highly resourceful and results-driven IT Professional with 13 years of hands-on experience in IT projects. I am known for my versatility, can-do attitude, excellent interpersonal and collaborative approach, as well as bringing a great sense of humour and easy-going nature to the job.

Being a self-motivated achiever, I have gained vast technical expertise through diverse roles and love tackling new challenges.

I have a pragmatic attitude and proven success in leveraging technology in sometimes challenging environments to deliver business value to clients.

Based on the North Shore, Auckland.

Contact: [steve.paterson@outlook.co.nz](mailto:steve.paterson@outlook.co.nz)

#### **Operations/Business Manager**

#### **Auckland/Wellington**

I have worked in both the public and private sectors across the financial, real estate, health and education sectors. I have experience with annual budgets, financial modelling and cashflow forecasting, analytical reports, project management, most recently I completed the roll-out end to end process of a new Commission System, operational management, including administrative systems and best practice processes within the organisation, HR, Contracts, including negotiations. I have worked in setting up processes, and change management, and am not afraid to make difficult decisions where necessary.

I am a warm and engaging communicator.

[petibuckley@hotmail.com](mailto:petibuckley@hotmail.com)

PH 021 486 793

This publication is written by Tony Alexander, independent economist. You can contact me at [tony@tonyalexander.nz](mailto:tony@tonyalexander.nz) Subscribe here <https://forms.gle/qW9avCbaSiKcTnBQA>

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